*SUMMARY*

*Retail sales associate with 10 years of experience in exceeding sales targets and improving customer shopping experiences through considerate communication and active listening. Seeking a retail sales associate position at Patagonia to strengthen relationships with vendors, foster brand loyalty, and increase customer satisfaction.*

WORK EXPERIENCE

*STAPLES* Retail Sales Associate

Recommended products based on customer preferences, outperforming sales targets by $3K

Utilized sales data to predict peak season demand, increasing popular item availability by 31% and boosting revenue by 29%

Attended 5+ sales conferences per year

Implemented back-to-school product displays, boosting sales by 22% during peak school-shopping season

Retail Sales Associate

* Awarded Employee of the Year in 2016 and 2017 for increasing yearly revenue by 38%
* Promoted the store's membership program, signing up 85+ new customers daily and increasing revenue by 3K
* Analyzed inventory to increase knowledge of 210+ items, increasing customer satisfaction by 36%
* Established monthly trivia nights, increasing traffic by 14% and increasing monthly revenue by 29%

EDUCATION

HIGH SCHOOL DIPLOMA

SKILLS

Sales

Active Listening

Verbal Communication

Organization

Negotiation

Adaptability

Time Management

POS Systems

Basic Math

Collaboration

Attended 5+ sales conferences per year

Implemented back-to-school product displays, boosting sales by 22% during peak school-shopping season

Resolve **customer complaints** and issues in a timely and professional manner. Required skills and qualifications. Excellent verbal communication skills ...

Work hard to **keep** the sales floor clean and **organized** so that it is as attractive as possible for customers.

Greet customers and treat them in a friendly ...

EDUCATION